



**Big Brothers Big Sisters**  
of Hastings and Prince Edward Counties

# 2018 Annual Report



# A MESSAGE FROM OUR LEADERSHIP

I am humbled to have led Big Brothers Big Sisters of Hastings and Prince Edward Counties over these past 6 years. We are leaders in child and youth mentorship... empowering young people to thrive. Founded in 1974, our mentoring programs have evolved over the years to address the changing needs of children and youth. Many young people find themselves in vulnerable situations and facing adversities such as mental health issues, family violence, identity issues or poor living conditions, which put these youth at risk of not reaching their full potential.

I truly believe that with the guidance and support of a mentor, these risks can be avoided, and these young people can gain the confidence to achieve more – higher incomes, happier lives, more contributions to their communities. A BIG thanks to our MENTORS!

As we are a small but mighty staff at BBBSHPEC, Kylie (our mentoring coordinator) works above and beyond to ensure our matches are thriving with professional support of interviewing/screening, pre-match and on-going match training, match monitoring. This is what makes BBBS stand out as the leading mentoring organization.

To our board of directors; your guidance and ongoing support means the world to us and the families we strive to serve.

To our community supporters; your gift of time, in-kind, or financial support contributes to the equation, assisting us in achieving our goals. Thank you for being a BIG part of our impact.

Respectfully submitted by



**Arlene Coculuzzi** | Executive Director

## 2018 BOARD OF DIRECTORS

### BOARD PRESIDENT

Mike Letwin

### VICE PRESIDENT

Paul Longhurst

### TREASURER

Juanita Hart

### SECRETARY

Tyler Rickey

### DIRECTORS

Brenda Snider  
Mike Doucette  
Sharon Shortt  
Kelly Conder

It is an honour and a privilege to have served another term as your board president. BBBSHPEC Board of Directors are passionate, dedicated and hard working towards achieving the agencies goals, values and mission. You should all be very proud of your commitment and support.

This past year, we provided mentoring programs to over 200 local children, which as we know, will positively impact their lives as they continue on their journey to adulthood. Our key challenges remain twofold: Volunteer mentors to match with the 80 children we have that are currently waiting for a Big Brother or a Big Sister, and the resources, financial and human, to increase our capacity to serve even more children in our communities.

Thanks to our dedicated staff; Arlene Coculuzzi and Kylie Caume continue to work tirelessly to keep the funds coming in and to keep the organization operating smoothly. We are truly very lucky to have you and greatly appreciate you. They both deserve every bit of recognition that they receive as without them we simply would not exist.

As a former Big Brother, I know the direct impact we are providing to children and youth in HPEC! This agency is important to me and holds a special place in my heart. Together board and staff will continue to work towards goals of providing more mentoring opportunities throughout our service area.

Sincerely,

**Mike Letwin** | BBBSHPEC Board President



# OUR GUIDING VALUES

Our values are inherent to our work, and as passionate advocates for all children in Toronto, we are committed to integrating these values in all we do.

## AT OUR CORE, WE LEAD WITH UNWAVERING:



### INTEGRITY

We let honesty guide our actions. We work with purpose and principle.



### TRUST

We are honest. We believe in each other's abilities and put confidence in others.



### RESPECT

We honour and value each other. We are kind. We listen without prejudice.

## IN OUR ESSENCE, WE THRIVE WITH:



### TRANSPARENCY

We are direct and forthcoming. We disclose when we can, and say when we can't.



### COMMUNICATION

We listen with open minds and compassion. We engage respectfully with each other.



### GROWTH

We actively develop and learn from our mistakes. We are curious and innovative.



### COLLABORATION

We deliver on our passion. We share. We build partnership for impact.



### ACCOUNTABILITY

We expect and accept responsibility. We take initiative and exceed expectations.



# BIG BROTHERS BIG SISTERS PROGRAMS



## ONE-TO-ONE MENTORING - 46 Children served in 2018

The one-to-one mentoring program facilitates mindful and meaningful relationships between a Big and a Little who share common interests. This is the core program at BBBSHPEC that consists of the traditional community-based mentoring, where a mentor and mentee will spend eight hours a month together.

Littles	Requirements	Time Frame	Location
Ages 6 to 18	2 hours/weekly or 4 hours/biweekly = 96 hours/year	Minimum 1 year, evenings and/or weekends	Various Communities (Quinte West, Belleville, Bancroft,

## IN SCHOOL MENTORING - 148 Children served in 2018

The in school mentoring program matches a volunteer with a child in a local elementary school. Time spent together is as simple as reading a book, playing a board game, doing a craft or being active on the playground

Littles	Requirements	Time Frame	Location
Ages 6 to 13	1 hour/weekly = approximately 30 hours/school year	Minimum 1 school year, weekdays during regular school hours	Elementary school near volunteer's workplace or residence



## GROUP MENTORING - 30 Children served in 2018

Programs include the Go Girls! program that encourages balanced eating and self-esteem; the Game On! program that challenges the "boys will be boys" mentality and empowers young men to play smart, live smart, and eat smart



Littles	Requirements	Time Frame	Location
Ages 10 to 14	1 hour/week for 7-10 weeks = 10 hours/ school year	7 or 10 week sessions/school year, weekdays	Elementary school near volunteer's workplace or residence



# 9,156

hours our Bigs spent with  
Littles offering intentional,  
personal support

# Thanks for your time.....

BBBSHPEC is governed by a volunteer Board of Directors. Once a month this group of people get together to make sure we are achieving our mission vision and goals. Some times as life changes we see members go and new members come.

As we move into a new executive term we would like to thank [Mike Doucette](#), and [Tyler Rickey](#), for their service as they leave our Board. Both have been great members of our board and has been a huge help to us, especially at Quinte Ribfest. On behalf of the Board and staff, we wish them all the very best in the future and very much appreciate and thank them for their service to our Board and agency.



# Thanks for your contribution....



Our agency is very appreciative of the financial and in-kind support we receive through donations from our community, grants, sponsorships and fundraising initiatives. Big Brothers Big Sisters depends on financial giving to conduct background checks on volunteers to ensure child safety; and provide ongoing support for children, families and volunteers to build and sustain long-lasting relationships.

A list of supporters will be visible on [BIGSNEEDED.CA](http://BIGSNEEDED.CA) soon.

# FINANCIAL HIGHLIGHTS

The following schedule summarizes our fundraising accomplishments in 2018 compared to our previous year, 2017. As shown by the variance column fundraising efforts were close in par with the previous year.

Event	2018	2017	Variance
Ribfest	\$56,855	\$56,697	\$158
BFKS	\$2,125	\$2,796	\$(671)
Trivia	\$897	\$818	\$79
Nevada	\$287	\$1,232	\$(945)
Bingo	\$20,065	\$18,105	\$2,545
Other Fundraising	\$4,125	\$3,375	\$750
<b>Total</b>	<b>\$84,939</b>	<b>\$83,023</b>	<b>\$1,916</b>

Ribfest Profit Summary		
Year	Profits	Growth%
<b>2007</b>	2,892	100%
<b>2008</b>	24,529	748%
<b>2009</b>	13,710	-44%
<b>2010</b>	27,665	102%
<b>2011</b>	43,884	59%
<b>2012</b>	30,496	-31%
<b>2013</b>	47,408	55%
<b>2014</b>	38,002	-20%
<b>2015</b>	48,244	27%
<b>2016</b>	29,896	-43%
<b>2017</b>	56,697	47%
<b>2018</b>	56,855	0.3%

## Fundraising Financial Analysis:

Ribfest profits for 2018 remained in check with 2017 with a minimal increase of less than .3%. The following is a recap of our Ribfest profits for the last 11 years after the start up of this event.

Ribfest profits were in par with the previous year realizing a marginal increase of less than 0.3 percent. This year Bingo reaped the largest profit increase by 12%. Overall, our fundraising efforts realized a minor increase of \$1,916.

## Agency Operational Results:

The agency closed the year with a net deficit of 24,076. Assets to operate our agency equal 27,843. The Company's debt amounts to 20,226 for account payable and bank indebtedness. Our agency maintains a line of credit of 20,000 to assist in cashflow.

**Juanita Hart**, CPA, CGA HB Com  
Treasurer

## YEAR ENDED DECEMBER 2018

### STATEMENT OF OPERATIONS

	2018	2017
Revenue	134,556	132,732
Expenses	158,632	146,440
(Deficiency) Excess of Revenue over Expenditures	(24,076)	(13,708)

### STATEMENT OF FINANCIAL POSITION

Assets	27,843	46,121
Liabilities	41,226	35,430
Net Assets	(13,383)	10,693

Charitable registration number 118808096RR0001





**Big Brothers Big Sisters**  
of Hastings and Prince Edward Counties

# **BUILDING THRIVING COMMUNITIES THROUGH MENTORSHIP**



## **Connect with us**

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Charitable Registration # 118808096RR0001



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