

Mentoring Matters



2017 Annual Report



Big Brothers Big Sisters
of Hastings and Prince Edward Counties

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Mentoring Matters

Each time Big Brothers Big Sisters of Hastings and Prince Edward Counties matches a child with a mentor we start a life changing relationship for that child built on friendship, trust and empowerment. As our volunteers well know, every child deserves a champion - an adult who will be there for them, who understands the power of human connection, and insists that they become the best they can be.

With the continued support of our donors, funders and community partners we head into 2018 developing a new strategic framework to guide us in achieving our mission and vision.

Increasing Our Impact

To increase our **impact** by consistently delivering evidence-based mentoring services that intentionally achieve defined outcomes.

Amplify Our Voice

To build awareness of the benefits of mentoring—driving greater commitment to mentoring, volunteerism, and supportive public policy.

Strengthen Our Leadership

To build strong staff leadership and a governance volunteer base that reflect the values, skills, and experience necessary for our future.

Enhance Our Sustainability

To have a movement (nationally and locally) that is fit for this century's challenges, structured to succeed, and supported by diversified, long-term, and adequate levels of revenue.

In **2017** we had over **250** children registered for mentoring programs. Despite a funding decrease from one of our core funders, we still provided service to **167** local youth. There are over **80** youth waiting for the opportunity to have a mentor. All of us can make a positive difference in the lives of the children and youth in our communities in as little as an hour per week!

Thank you to everyone who continues to be connected with BBBSHPEC by volunteering or financial support, and to those considering to become part of our success story. Because of you we are confident that our next strategic plan will enable new successes to help inspire and empower our children and youth.

It has been an honour to have had the opportunity to serve as President of BBBS of Hastings and Prince Edward Counties for the past three years. I am so grateful to our Board of Directors for their professionalism and commitment to our amazing community. With the help of these amazing individuals our agency will continue to move forward. I look forward to working with them and continuing this important work towards fulfilling the mission of Big Brothers Big Sisters.

Speaking on behalf of our Board we owe a great amount of thanks and appreciation to our staff; Executive Director **Arlene Coculuzzi** and Mentoring Coordinator **Kylie Caume**. Both of them continue to put a tremendous amount of effort and determination into increasing how efficiently and effectively the organization operates, and did so in a manner which was highly professional and caring. Their work, organizing our annual events such as trivia night, Bowl for Kids Sake, and Quinte Ribfest has been absolutely incredible. Arlene and Kylie have done amazing work to organize and lead in program execution and fundraising, that has shown great dedication to their positions. We have faced a great deal of change over the past several years such as staff reduction and office relocations. We are now in a new office with several other strong community agencies and I am excited for our future in working together with them to make this community even better. We are so lucky to have such great staff that ensures the efficient operation of our agency.

As we move forward, I keep in mind the trust and belief I have in our Board of Directors and our amazing staff. They are a group with exceptional dedication and sense of service. I look forward to working with each of them and our community volunteers to accomplish our goals and contribute to the overall success of the Big Brothers Big Sisters programs. Our organization will continue to be working harder than ever on fundraising and planning events to increase more awareness in the community. Our mentoring programs will continue to grow and be successful. I am confident that we will be able to achieve our goals and continue to be a very important part of this community.

Respectfully submitted by

Mike Letwin
Board President

Arlene Coculuzzi
Executive Director

Thanks for your time.....

BBBSHPEC is governed by a volunteer Board of Directors. Once a month this group of people get together to make sure we are achieving our mission vision and goals. Some times as life changes we see members go and new members come.

As we move into a new executive term we would like to thank [Ruth Estwick](#), [Brendan Coffey](#), [Rebecca Meagher](#) and [Rod Bovay](#) for their service as they leave our Board. Ruth's professional background was very helpful to our organization and she stepped into an executive role as our secretary. Brendan and Rebecca have been great members of our board and has been a huge help to us, especially at Quinte Ribfest. Rod has been a very long serving board member and Past President whose community and professional connections have greatly helped our organization over many years. These members will be greatly missed by our organization. On behalf of the Board and staff, we wish them all the very best in the future and very much appreciate and thank them for their service to our Board and agency.

Our new board members [Tyler Rickey](#), [Kelly Conder](#) and [Joselin Green](#) have been great new additions over the past months and I look forward to their future contributions to our agency.



Thanks for your money..



Our agency is very appreciative of the financial and in-kind support we receive through donations from our community, grants, sponsorships and fundraising initiatives. Big Brothers Big Sisters depends on financial giving to conduct background checks on volunteers to ensure child safety; and provide ongoing support for children, families and volunteers to build and sustain long-lasting relationships.



Who We Are

2017/2018 BOARD OF DIRECTORS

Board President

Mike Letwin

Treasurer

Juanita Hart

Directors

Brenda Snider

Sharon Shortt

Brendan Coffey

Mike Doucette

Darrell Smith

Past Board President Secretary

Rod Bovay

Ruth Estwick

Vice President

Paul Longhurst

2017 BBBSHPEC Staff

Executive Director

Arlene Coculuzzi

Mentoring Coordinator

Kylie Caume



BBBSHPEC Programs



96
hours

Big Brothers Big Sisters Mentoring is a community based mentoring program where volunteers are matched one to one with a young person taking part in a variety of different activities.

Littles	Requirements	Time Frame	Location
Ages 6 to 18	2 hours/weekly or 4 hours/biweekly = 96 hours/year	Minimum 1 year, evenings and/or weekends	Various Communities (Quinte West, Belleville, Bancroft,

In School Mentoring matches a volunteer with a child in need of a mentor in a local elementary school where time spent together can be as simple as reading a book, playing a board game, doing a craft, or being active on the playground.



30
hours

Littles	Requirements	Time Frame	Location
Ages 6 to 13	1 hour/weekly = approximately 30 hours/school year	Minimum 1 school year, weekdays during regular school hours	Elementary school near volunteer's workplace or residence



10
hours

Go Girls! & Game On! Are group mentoring programs where volunteers mentor a group of youth with a focus on physical activity, balanced eating, and self-esteem.

Littles	Requirements	Time Frame	Location
Ages 10 to 14	1 hour/week for 7-10 weeks = 10 hours/ school year	7 or 10 week sessions/school year, weekdays	Elementary school near volunteer's workplace or residence

Financials

The following schedule summarizes our fundraising accomplishments in 2017 compared to our previous year, 2016.

Event	2017	2016	Variance
Ribfest	68,106	29,896	38,210
BFKS	2,796	2,683	113
Trivia	818	2,629	(1,811)
Nevada	1,232	2,314	(1,082)
Bingo	18,105	24,870	(6,765)
JT Golf	3,375	(349)	3,724
Total	94,432	62,043	32,389

Ribfest Profit Summary		
Year	Profits	Growth%
2007	2,892	100%
2008	24,529	748%
2009	13,710	-44%
2010	27,665	102%
2011	43,884	59%
2012	30,496	-31%
2013	47,408	55%
2014	38,002	-20%
2015	48,244	27%
2016	29,896	-43%
2017	68,106	147%

Fundraising Financial Analysis:

2017 was a refreshing year thanks in great part to the success we realized at Ribfest. Last year we raised more than we have in the past 10 years of Ribfest operations at Big Brothers and Big Sisters. The following is a recap of our profits for the last 10 years after the start up of this event.

Ribfest profits were outstanding due to the excellent weather and the excitement of hosting Ribfest at a new venue – Quinte West. Clearly Ribfest is our most profitable fundraiser and it definitely helps to contribute to the agency's solvency.

Again Bingo, Trivia and Nevada events don't generate huge growth but they do provide a steady stream of revenue and all of these events offer much needed cash flow to the agency. Our JT Golf Tournament also offered a nice windfall of cash in the amount of approx. 3400.

Agency Operational Results:

The agency closed the year with a net deficit of 13,708. The Company's debt is limited to account payable and accrued liabilities totalling 14,430. However our cash position resulted in a positive flow of 5,340, and our Veterans' Restricted Fund remained intact at 27,827. Our agency was further aided in solvency thanks to our line of credit of 20,000.

Juanita Hart, CPA, CGA HB Com
Treasurer

YEAR ENDED DECEMBER 2017

STATEMENT OF OPERATIONS

	2017	2016
Revenue	132,732	178,017
Expenses	146,440	174,191
(Deficiency) Excess of Revenue over Expenditures	(13,708)	3,826

STATEMENT OF FINANCIAL POSITION

Assets	46,121	50,825
Liabilities	35,430	26,426
Net Assets	10,691	24,399

Mentoring Matters

More children and youth
have the **confidence**
they need
to **achieve more.**
Thank you.



Big Brothers Big Sisters
of Hastings and Prince Edward Counties

Connect with us

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